

Dealer Terms (Whole Goods) North America

Whole Goods Discounts

Dealers receive a twenty five percent (25%) discount from Kelly published list prices for invoices paid in full, within agreed credit terms.

Dealers are eligible for an additional ten percent (10%) discount from Dealer net price for invoices paid in full, within agreed credit terms.

Any seasonal or special promotion discounts would be applied after standard Dealer discounts and would only be applicable if paid within prescribed program terms.

A one and one half percent (1.50%) per month late fee will be charged to all invoices not paid within terms.

Any deviation from standard terms must be approved in writing by Kelly prior to product shipment.

All Dealer terms are subject to credit approval by Kelly and their affiliated financial institutions.

Whole Goods Freight Terms

All pricing EX works, as per current price list.

Unless otherwise specified all units will ship partially assembled.

Unless specified by Dealer at the time of order Kelly will use their default carrier.

Delivery of model 6218HDX may ship direct to the dealer in a sea container. This will be negotiated at time of ordering. On these occasions the price will be DDP dealer location.

In the case that wheels or discs chains are required to ship separately due to logistical reasons the dealer will be notified in advance and the dealer will not incur any additional freight.

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