

## Kelly Authorised Spare Parts Dealer

In order to provide a high level of customer service to our dealers and their customers we would like to invite you to consider becoming a Kelly Authorised Spare Parts Dealer.

### Stocking Dealers:

Authorised Spare Parts Dealers will be defined as those dealers who, in agreement with Kelly Engineering, place a larger pre season order for a sufficient level of spare parts to satisfy the needs of your customers in the area. This level will be determined through consultation with the Kelly Spare Parts Manager.

In return for becoming an Authorised Spare Parts Dealer you will receive a 30% discount rate from the Recommended Retail Price (RRP). Bulk purchases also save on freight costs.

Invoices are to be paid with terms of 15 days.

Kelly Authorised Spare Parts Dealership arrangements will be reviewed annually with each dealer or in exceptional circumstances.

Some details to consider:

- Unsold parts that remain at the end of the season will not be eligible for return.
- We will endeavor to direct all customer enquiries received at Kelly Engineering for replacement parts, back to the local dealer.
- Allow sufficient lead time (we recommend 10 working days)

### Non-Stocking Dealers:

If you do not wish to be a Kelly Authorised Spare Parts dealer, but simply order parts as required then we will continue to offer you a 10% discount from the RRP.

From 1st January 2017 Kelly will issue all dealers with a new RRP listing on spares so that pricing is clear and transparent.