

## Individual Demonstration Field Card

**Instructions:** To be eligible for any rebates, this field card must be filled out for each demonstration event conducted by the dealer that is participating in the Kelly Tillage System Demonstration Program. The card needs to be filled out completely and emailed to [sales@kellyengineering.com.au](mailto:sales@kellyengineering.com.au)

Date of demonstration		
Name of dealership		
Dealership address		
Sales person		
Email address		
Address of demonstration		
Size of machine	Size of area work	
Type of disc/s used		
Soil type		
Weather conditions		
Soil conditions		
Crop type/s		
Tractor horsepower		

### Customer Details

Full name	
Email address	
Contact number	
Address	

**Purpose of demonstration** Residue Management  
 Weed Control  
 Seedbed Preparation  
 Seed/ Fertiliser Incorporation  
 Other


If residue management, what was the seasons yield per acre?

**General outcome of the demonstration**

Did the machine perform as intended? Yes No

Was a sale made as a result of the demonstration Yes No

If no sale was made, on a scale of 0 to 10 how likely do you feel a sale will be made in the near future as a result of the demonstration?

0	1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	---	----

If you scored 7 or below then what needs to be done by Kelly to improve that chance of you making a sale?

If you scored 8 or above, why did you rate the chance that high ?