

## **Group Demonstration Field Card**

**Instructions:** To be eligible for any rebates, this field card must be filled out for each demonstration event conducted by the dealer that is participating in the Kelly Tillage System Demonstration Program. The card needs to be filled out completely and emailed to sales@kellyengineering.com.au

Date of demonstration	n		
Name of dealership			
Dealership address			
Sales person			
Email address			
Address of demonstration			
Size of machine		Size of area work	
Type of disc/s used			
Soil type			
Weather conditions			
Soil conditions			
Crop type/s			
Tractor horsepower			
Purpose of the demonstration	Residue Management Weed Control Seedbed Preparation Seed/ Fertiliser Incorpor Other	ration	
If recidue managemen	at what was the saasans violate	20r 20r0?	
ii residue managemer	nt, what was the seasons yield p	Jei acre!	
KEFM232a	Issi	ue D	Page 1/2 19/07/18



## **General outcome of the demonstration**

	Did the machine perform as intended? Was a sale made as a result of the demonstration						es es	No No				
	f no sale wa uture as a r				how likely	y do you f	eel a sale	will be n	nade in the	e nea	r	
0	1	2	3	4	5	6	7	8	9	·	10	
Highly Unlikely Extremely Like												
If you so sale?	If you scored 7 or below then what needs to be done by Kelly to improve that chance of you making a sale?											
If you so	cored 8 or a	bove, why	did you r	ate the ch	nance that	t high ?						
-	provide the				nail addre	ss of all th	e people	that wer	e present a	at the	9	
Name	stration (Us	Contact numbe	t	Email ad	dress			Machine size	Disc Chain type/s	Purc	hase*	
		_		-								
				+								
				1								
				1								

Page 1/2

KEFM232a Issue D 19/07/18

 $<sup>^{*}</sup>$  On a scale of 1 to 10 how likely do you feel the customer will make a purchase now or in the near future